



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicants: Linda Woodward et al. Attorney Docket No. LCWO-1-1001  
Serial No.: 10/687,059 Group Art Unit: 3673  
Filing Date: October 15, 2003 Examiner: Fredrick C. Conley  
Title: DIAPER CHANGING APPARATUS AND METHODS

TO THE COMMISSIONER FOR PATENTS:

**SECOND DECLARATION OF INVENTOR LINDA WOODWARD**  
**REGARDING COMMERCIAL SUCCESS**

1. I am one of the inventors of the invention described in the above-captioned matter and I am competent to testify to the facts stated herein.
2. My sister and I are having additional success marketing our products which are covered by the pending claims of the patent application.
3. For example, as of this date, WalMart is conducting stress-testing on our product, in preparation for placing orders for approximately 26 retail stores. Our discussions with WalMart have resulted in an anticipated initial sales volume of approximately 300 units per month through these 26 retail outlets, with the possibility for expansion to more retail stores.
4. As of this date, Amway has placed an initial order for 50 units of our product for sales through the Amway catalogue, with the possibility of additional sales based on market demands.
5. Approximately two months ago, our product was selected by Stanford Distribution Co. for inclusion in their catalogue, which is distributed to chain stores throughout California. The publication of the catalogue is expected to occur in the next couple of weeks, and we anticipate a substantial number of orders through the Stanford catalogue.

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6. As described in my prior declaration regarding commercial success, we are continuing to sell our product in association with Samsonite. As of this date, four "dot com" retail outlets are offering our product for sale, and approximately 30 orders have been received. Through each of these outlets, we are anticipating a sales volume of 4 units per site per month.

7. My sister and I sincerely hope that patent protection for our concept will be granted so that we can have some protection for our concept and hopefully we will realize a benefit from our investment. The products covered by the patent application have numerous advantages over the prior art, as described in our patent application, and we are continuing to achieve commercial success with our invention.

The undersigned certifies and declares under penalty of perjury under the laws of the United States that the foregoing is true and correct to the best of my knowledge and belief. Dated this 29<sup>th</sup> day of April, 2005 at TACOMA, Washington.

Respectfully submitted,

*Linda Woodward, Mgr.*  
Linda Woodward  
*Baby Grand, LLC*

## MAIL CERTIFICATE

I hereby certify that this communication is being deposited with the United States Postal Service via first class mail under 37 C.F.R. § 1.08 on the date indicated below addressed to: MAIL STOP AMENDMENT, Commissioner for Patents, P.O. Box 1450, Alexandria, VA 22313-1450.

May 2, 2005  
Date of Deposit

*Wendy S. Spon*

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